Performance Leader Development

FOR LEADERS AT ANY LEVEL

Workshop 1: **Foundations to Leadership and Performance**

In this course we cover the basic building blocks that underlie what it takes to be a high-performing leader in today's world:

- Get to the heart of human action and results
- Create a vision that garners alignment and commitment
- Effectively intervene in individual, team and organizational performance
- Overcome self-imposed constraints
- Coordinate with others with confidence and precision

Workshop 2: **Accountability: Power, Performance, and Professionalism**

In working in a variety of industries and organizations over the past 15 years, we've noticed an insufficient relationship to and capacity for accountability from the newest employee to the most senior veteran. It is one of the most common "missings" for organizational performance. In this course, we provide a new model for accountability that allows for new levels of performance, personal power, and professionalism:

- Proactively generate accountability as a necessary condition for success rather than something that happens after the fact
- Be accountable for any outcome regardless of organizational rank or task assignment
- Incorporate accountability into agreements with others
- Hold others accountable in a way that empowers and supports commitments
- Create an accountable organizing structure for one's commitments
- Give and receive accountable feedback

The Performance Leadership Series consists of **three courses** designed for leaders at **any leve**l to develop the perspectives, tools and understanding required to operate at a high level in today's organizations. In our experience, human performance, accountability and trust, are the necessary ingredients to lead any group of people committed to **achieving something together**.

GRANGER NETWORK

For more information contact **support@grangernetwork.com**

"Get to the heart of human action and results."

Sessions (cont.)

Workshop 3: **Building a Culture of Trust**

Culture either catalyzes innovation, collaboration and performance, or it kills it. Culture can make or break you when it comes to performance metrics, retention, recruiting, productivity & efficiency, job satisfaction, strategic planning & execution, and more. In this course, we look at what it takes to build trust rather than simply assert its importance.

- Demystify what it takes to build and sustain trust
- Identify and productively discuss matters concerning a lack of trust
- Work with and shift moods and assessments that block trust
- Shape local organizational and team culture
- Increase job fulfillment and performance while retaining top talent

These courses are available through our online platform or through in-person workshops with a Granger Network Trainer. They may be taken as a series or independently. While designed to go together, one is not a pre-requisite for the other.

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